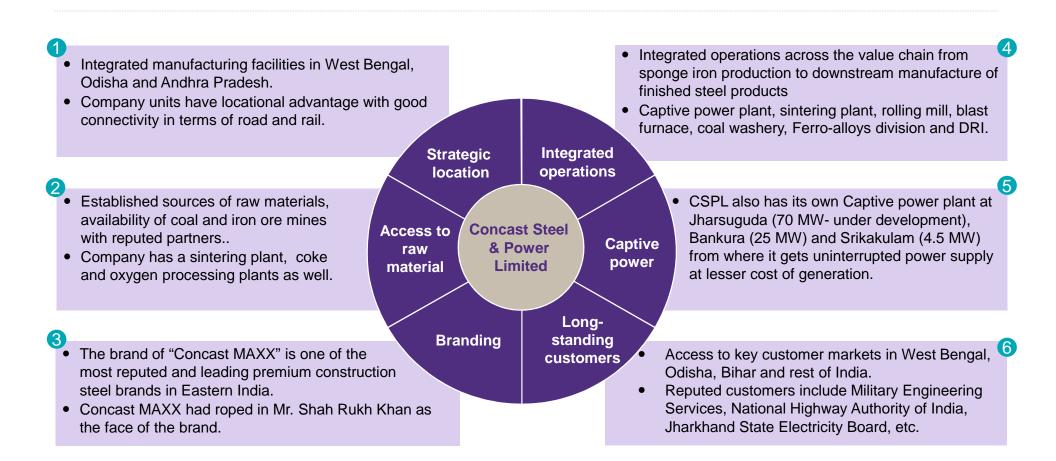


Concast Steel & Power Limited

Opportunity overview



Key Investment Highlights



Overview of Concast Steel & Power Limited

Business overview

- Concast Steel & Power Limited ("CSPL") is a public limited company founded in the year 1995
- CSPL has an integrated steel plant that includes sintering plant, MBF, CCM, SMS and DRI (Direct Reduce/ Sponge Iron), Rolling Mill units.
- CSPL is engaged in the production of a wide variety of structural steel of standard quality for different applications such as defense, railways, infrastructure and construction industries.
- The company is certified with all the major certification and has world class equipment on its floors
- TMT of the Company have been certified by the Military Engineering Services and Ministry of Railways.

Key products and services

Manufacturing products









Plant Locations





Prestigious approvals & Esteemed customer base

CSPL has accorded approvals from the well established government institutions and authorities....



... and has a reputed customer base consisting of





Manufacturing Overview

Bankura Unit

- Integrated Steel Plant comprising DRI, SMS and Rolling Mill along with all auxiliaries and supporting facilities located in Bankura, West Bengal.
- Nearest Railway Station is approximately 13kms away and steel hub Durgapur is approximately 54kms away.

Direct Reduced Iron (DRI) Plant

Sponge iron production comprises of 2 kilns of 100 TPD each, 1 kiln of 100 TPD is under construction -66,000 MTPA (operational) and 33,000 MTPA (non operational)

Rolling Mill

Thermo mechanical treatment rebars -Construction, Defence, Railways, etc.- 1,40,000 MTPA

Steel Melting Shop ("SMS")

Non-Alloy Billets made as an intermediate product for TMT production. Uses an Induction Furnace Unit (IFU) - 1,62,000 MTPA

Captive Power Plant

waste heat at DRI unit and

atmospheric fluidized bed

Power generation from

combustion - 25 MW

(CPP)

Srikakulam Unit

- Integrated Cement Plant- Uses slag produced by pig iron plant to produce cement.
- Well connected to the Srikakulam Railway Station and National Highway 16 approximately 10km.

Sinter Plant

(CPP)

Sinter produced is utilized in the MBF to produce Pig Iron - 3,00,000 MTPA

Pig Iron ("MBF") Division

Manufacturing of Pig Iron which is later sold. Slag produced is used to make Cement - 3,00,000 MTPA

Captive Power Plant

Power generated from waste heat produced at Blast furnace and Sinter unit - 4.5 MW

Slag Cement Plant

Slag produced from MBF is used to make Cement -65,000 MTPA

Manufacturing Overview

Sodepur Unit

 Rolling Mill facilities at Sodepur, Kolkata capable of producing various grades of TMT bars and wire rods (from high carbon to low carbon).

Rolling Mill

Facilities for production of both TMT Bars and Wire Rods is available - 1,50,000 MTPA

Jharsuguda Unit

- Integrated Steel Plant comprising of Sinter, DRI, MBF, SMS and Rolling Mill along with all auxiliaries and supporting facilities like Captive Power Plant and Coal Washery located in Jharsuguda, Odisha.
- Development of private Railway Siding is under process.
- Surrounded by major steel plants like Bhushan Power & Steel Limited, TRL Krosaki Refractories etc.
- Well connected to major iron ore and coal mines which helps in reduction of procurement cost.
- Easy availability of skilled labour with respect to steel technical expertise.

Jharsuguda Unit (Cont.)

Sinter Plant

Sinter produced is utilized in the MBF to produce Pig Iron- 4,95,000 MTPA

Pig Iron ("MBF") Division

Hot metal produced can be either internally used in SMS Unit or sold in the form of Pig Iron- 2,80,000 MTPA

Rolling Mill (TMT Division)

TMT Bars produced - 1,27,000 MTPA

Ferro Alloys Division

Production of Ferro as well as Non-Ferro Alloys (like Sillico Manganese) possible- 1,13,297 MTPA

Direct Reduced Iron (DRI) Plant

Sponge Iron used in SMS can be internally produced-2,64,000 MTPA (operational) and 2,31,000 MTPA (non-operational

Steel Melting Shop ("SMS")

Non-Alloy Billets produced can be used in the manufacturing of TMT Bars -2,64,000MTPA

Rolling Mill (Structural Division)

Structural steel like angles, channels and sections can be produced- 1,20,000 MTPA

Captive Power Plant

Captive Power Plant is available within the premises, however it is under development- 70 MW

Historical Income Statement

				INR in lacs
Particulars	YTD 7th Nov 2017	F.Y 2016-17	F.Y 2015-16	F.Y 2014-15
Revenue				
I. Revenue from Operations	84,072	371,629	600,670	949,922
II. Other Income	10	798	904	3,963
A. Total Revenue (I+II)	84,082	372,427	601,574	953,885
EXPENSES				
Cost of Materials Purchased & Consumed	132,008	537,154	374,714	446,482
Purchases		-	248,548	474,719
Stores & Spare Parts Consumed		-	3	455
Changes in Inventories of Finished Goods, Trading Goods & W.I.P.	24,394	64,753	45,127	13,372
Loss on sale of investment		-		534
Employee Benefit Expense	653	2,789	3,405	3,893
Finance Costs	3,882	24,442	46,299	62,888
Depreciation	2,398	14,353	16,721	19,578
Mfg, Admin, Selling & Other Expenses	7,474	10,590	18,482	28,610
B.Total Expenses	170,809	654,081	753,299	1,050,531
C. Profit/(Loss) Before Exceptional, Extraordinary Items and Tax (A-B)	(86,727)	(281,654)	(151,724)	(96,646)
D. Extraordinary Items	-	-	-	-
E. Profit/(Loss) Before Tax (C+D)	(86,727)	(281,654)	(151,724)	(96,646)
F. Tax expense:				
(i) Current Tax				
(ii) Deferred Tax			(5)	(9)
(iii) MAT Credit Entitlement				
(iv) Prov for earlier years / (written back)			422	(1,627)
G. Profit/(Loss) for the Year (E-F)	(86,727)	(281,654)	(152,141)	(95,011)

Concast Steel & Power Limited • Opportunity Overview 7

Historical Balance Sheet - Liabilities

INR in lacs

Balance Sheet	YTD 7th Nov 2017	F.Y 2016-17	F.Y 2015-16	F.Y 2014-15
I. EQUITY AND LIABILITIES				
(1) Shareholder's Funds				
(a) Share Capital	21,322	21,322	21,322	19,186
(b) Reserves and Surplus	(386,035)	(299,308)	(17,655)	134,491
Total Shareholder's Funds	(364,713)	(277,986)	3,667	153,677
(2) Non Current Liabilities				
(a) Long -Term Borrowings	356,533	393,321	389,344	389,714
(b) Deferred Tax Liability (Net)	16,458	16,458	16,458	16,463
(c) Long -Term Provisions	234	231	1,001	1,001
Total Non-Current Liabilities	373,225	410,010	406,803	407,178
(3) Current Liabilities				
(a) Short -Term Borrowings	334,659	334,605	308,710	273,450
(b) Trade Payables	31,227	59,507	72,548	67,215
(c) Other Current Liabilities	30,075	35,067	14,786	3,816
(d) Short-Term Provisions	3,279	3,279	2,990	3,210
Total Current Liabilities	399,239	432,458	399,033	347,692
Total Equities & Liabilities	407,751	564,482	809,504	908,547

Concast Steel & Power Limited • Opportunity Overview 8

Historical Balance Sheet-Assets

				INR in lacs	
Balance Sheet	YTD 7th Nov 2017	F.Y 2016-17	F.Y 2015-16	F.Y 2014-15	
II. ASSETS					
(1) Non-Current Assets					
(a) Fixed assets					
(i) Tangible Assets	101,663	104,067	118,169	134,562	
(ii) Intangible – Goodwill	10,385	10,385	10,385	8,249	
(iii) Intangible Assets (Other than Goodwill)	3	3	3	6	
(iv) Capital Work - in - Progress	10,832	10,665	10,517	10,197	
(b) Non Current Investment	1,232	5,065	4,467	4,467	
(c) Long -Term Loans and Advances	66,341	69,344	16,163	17,026	
(d) Other Non -Current Assets	-	-	-	813	
Total Non-Current Assets	190,456	199,529	159,704	175,322	
(2) Current assets					
(a) Current Investments	-	-	350	350	
(b) Inventories	6,273	55,699	144,121	228,012	
(c) Trade Receivables	202,648	300,860	452,880	448,374	
(d) Cash and Bank Balances	202	850	2,768	6,182	
(e) Short -Term Loans and Advances	8,172	7,545	49,681	47,649	
(f) Other Current Assets	-	-	-	2,659	
Total Current Assets	217,294	364,953	649,799	733,226	
Total Assets	407,751	564,482	809,504	908,547	

Concast Steel & Power Limited • Opportunity Overview 9

